

# MCG MILLOPS 2018

## *Back to Basics*

The 14th AusIMM Mill Operators' Conference 2018

# Sponsorship Prospectus



BRISBANE  
29-31 AUGUST

#millops2018

**AusIMM**  
CONFERENCE

[milloperators.ausimm.com](http://milloperators.ausimm.com)

## Committee

### CONFERENCE CHAIR:

**Katie Barns MAusIMM**

Mineralis Consultants Pty Ltd

### CONFERENCE DUPUTY CHAIR:

**Dean David FAusIMM(CP)**

Wood

### COMMITTEE MEMBERS:

**Rob Coleman MAusIMM**

Outotec

**Diana Drinkwater FAusIMM**

Mineralis Consulting Pty Ltd

**Stuart Emery MAusIMM**

Solvay Group

**Aidan Giblett FAusIMM**

Newmont Mining

**Bianca Newcombe MAusIMM**

OptiFroth Solutions

**Andrew Newell MAusIMM(CP)**

RungePincockMinarco

**Dave Seaman MAusIMM**

Newcrest Mining Ltd

## Event Management

**Eliza Sanneman**

Team Leader, Senior Coordinator,  
Events

**Mia Wotherspoon**

Coordinator, Publishing

## Conference Venue

**Brisbane Convention  
& Exhibition Centre**

Cnr Merivale and Glenelg Streets  
South Bank, Brisbane  
Queensland, Australia

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## Conference Key Dates

Registrations open	April 2018
Technical program released	June 2018
Conference dates	29-31 August 2018



## A message from the chair

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Katie Barns MAusIMM  
14th AusIMM Mill Operators'  
Conference Chair

Following on from the highly successful Perth event which attracted nearly 500 industry professionals, the 14th AusIMM Mill Operators' Conference will be held in Brisbane, Australia.

On behalf of the organising committee I would like to invite you to consider sponsorship of this prestigious conference.

Inaugurated in Mt Isa in 1978, this biennial conference aims to promote the sharing of knowledge in operating practices for mineral processing plants, including extractive metallurgy, process control and environmental issues.

The 14th AusIMM Mill Operators' Conference will provide the opportunity for plant operators, metallurgists, engineers and operational staff to learn, share and network with others in the minerals industry.

We see this as an opportunity to enhance your profile throughout the industry by securing one of the following packages.

We look forward to your participation in the 14th AusIMM Mill Operators' Conference 2018, where we will celebrate 40 years of this successful conference series.

# Sponsorships opportunities at a glance

<b>Conference Partnership</b>	<b>Platinum Sponsorship</b> <b>SOLD</b>	<b>Gold Sponsorship</b> <b>SOLD</b>	<b>Silver Sponsorship</b> <b>A\$12,100</b> Limited opportunities
<b>Conference Program Involvement</b>	<b>Conference Proceedings</b> <b>SOLD</b>	<b>Technical Session</b> <b>A\$4,400</b> Limited opportunities	<b>Conference App</b> <b>SOLD</b>
<b>Networking Events</b>	<b>Conference Dinner</b> <b>A\$15,400</b> Exclusive	<b>Welcome Reception</b> <b>SOLD</b>	<b>Networking Hour</b> <b>A\$6,600</b> Exclusive
	<b>Lunch Sponsor</b> <b>A\$3,300</b> Three (3) opportunities	<b>Coffee Cart</b> <b>SOLD</b>	<b>Delpract Lecture Drinks</b> <b>A\$2,200</b> Exclusive
<b>Conference Materials</b>	<b>Conference Satchel</b> <b>A\$6,600</b> Exclusive	<b>Conference T-Shirt</b> <b>SOLD</b>	<b>Conference Name Badge and Lanyard</b> <b>SOLD</b>
	<b>Participant List</b> <b>SOLD</b>	<b>Note Pads and Pens</b> <b>SOLD</b>	
<b>Satchel Inserts</b>	<b>Satchel Insert</b> <b>A\$1,100</b> Unlimited		
<b>Exhibition</b>	<b>Exhibition Booth</b> <b>A\$4,400</b> Limited Opportunities		



# Platinum sponsor

High visibility, superior quality, corporate credibility in an uncluttered environment that makes your message stand out.



**A\$24,200**

Two (2) opportunities

**2 SOLD**



As the Platinum Sponsor of the 14th AusIMM Mill Operators' Conference 2018, you receive high visibility, superior quality, corporate credibility in an uncluttered environment that makes your message stand out. This package offers unique exposure, and we are confident your participation at this level will provide you with excellent leveraging opportunities.

As a Platinum Sponsor, you will benefit from the highest level of exposure and representation with the following entitlements:

#### Exhibition

- Two (2) complimentary raw spaces or shell scheme exhibition stands (3m x 3m, with exhibition entitlements) in a premier position.

#### Registration

- Four (4) complimentary full delegate registrations, including tickets to all social functions.

#### Program involvement

- Opportunity to sponsor one (1) technical session.
- Opportunity to provide a pull-up banner for the sponsored technical session.

#### Company branding and promotion

- Your company logo on all onsite major signage, including: entry features, registration desk, plenary room, program boards and sponsor acknowledgement signage.
- Your company logo on program PowerPoint slides at the beginning

and end of all sessions throughout the conference.

- A company profile (PDF file) in the conference proceedings.
- One (1) full-page colour advertisement in the conference registration brochure and final program.
- Verbal acknowledgement of support as the Platinum Sponsor by the conference chair in the opening plenary session.
- Your company logo on the conference website, including a link to your company website.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

# Gold sponsor

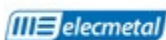


Take advantage of the maximum exposure this conference will offer.

**A\$16,500**

Six (6) opportunities

**6 SOLD**



Associate your organisation with the 14th AusIMM Mill Operators' Conference 2018 and take advantage of the maximum exposure this conference will offer. We will work alongside you to provide multiple opportunities to promote your organisation before and during the conference. We are confident your participation at this level will provide you with excellent leveraging opportunities.

As a 14th AusIMM Mill Operators' Conference 2018 Gold Sponsor, you will benefit from prominent levels of exposure and representation with the following entitlements:

#### Exhibition

- One (1) complimentary raw space or shell scheme exhibition stand (3m x 3m with exhibition entitlements) in a prime position.

#### Registration

- Two (2) complimentary full delegate registrations, including tickets to all social functions.

#### Program involvement

- Opportunity to sponsor one (1) technical session.
- Opportunity to provide a pull-up banner for the sponsored technical session.

#### Company branding and promotion

- Your company logo on the

conference website, including a link to your company's website.

- Your company logo on all onsite major signage including: entry features, registration desk, plenary room, program boards and sponsor acknowledgement signage.
- Your company logo on program PowerPoint slides throughout the conference.
- A company profile (PDF file) in the proceedings.
- One (1) full-page colour advertisement in the final conference program.
- Verbal acknowledgement of support as Gold Sponsor by the conference chair in the opening plenary session.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

# Silver sponsor

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High visibility, superior quality, corporate credibility in an uncluttered environment that makes your message stand out.

**A\$12,100**

Limited opportunities

**1 SOLD**



Associate your organisation with the 14th AusIMM Mill Operators' Conference 2018 and take advantage of the maximum exposure this conference will offer. We will work alongside you to provide multiple opportunities to promote your organisation before and during the conference. We are confident your participation at this level will provide you with excellent leveraging opportunities.

As a 14th AusIMM Mill Operators' Conference 2018 Silver Sponsor, you will benefit from prominent levels of exposure and representation with the following entitlements:

#### Exhibition

- One (1) complimentary raw space or shell scheme exhibition stand (3m x 3m with exhibition entitlements) in a prime position.

#### Registration

- Two (2) complimentary full delegate registrations, including tickets to all social functions.

#### Company branding and promotion

- Your company logo on the conference website, including a link to your company's website.
- Your company logo on program PowerPoint slides throughout the conference.
- Verbal acknowledgement of support as a Silver Sponsor by the conference chair in the opening plenary session.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

## Conference Proceedings



**SOLD**

The conference proceedings will be used as a valuable reference document for delegates during and long after the conference.

Entitlements include:

### Registration

- One (1) full delegate conference registration, including tickets to all social functions.

### Conference proceedings

- Your company logo will appear on the cover of the proceedings.
- One full-page company profile in the conference proceedings.

### Company branding and promotion

- Your company logo on the conference website, including a

link to your company's website.

- Acknowledgment on conference marketing materials.
- Company logo and acknowledgement in the conference program.
- Company logo on program PowerPoint slides throughout the conference.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

## Technical Session

**A\$4,400**

Limited opportunities

**1 SOLD**



This is your opportunity to demonstrate your commitment and support for the technical program. Align your company with a technical session and use this opportunity to brand your core business. Sessions will be allocated in order of confirmation once the program has been finalised.

Entitlements include:

### Registration

- One (1) full delegate conference registration, including tickets to all social functions.

### Technical session

- Company name associated with the nominated session.
- Invitation to chair/co-chair the conference session you sponsor.
- Company logo featured on the session title slides and the opportunity to provide a pull-up banner for the sponsored technical session.

### Company branding and promotion

- Your company logo on the conference website, including a link to your company's website.
- Acknowledgment on conference marketing materials.
- Company logo and acknowledgement in the conference program.
- Company logo on program PowerPoint slides throughout the conference.
- One (1) piece of promotional literature in each delegate satchel.

## Conference App



**SOLD**

The conference app is one of the most useful items for a conference.

Frequently referred to by participants, sponsors and exhibitors during and after the conference.

### Registration

- One (1) complimentary full delegate registration.

### Company branding and promotion

- Your company logo on the conference app.

- Your company logo on the conference website and hyperlink to your company's website.
- Your company logo on conference marketing materials.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).



# Conference Dinner

Unforgettable evening of entertainment in a relaxed atmosphere.



**A\$15,400**

Exclusive opportunity

The Conference Dinner is the social highlight of the conference. Your sponsorship support will guarantee you the opportunity to host the delegates for an unforgettable evening of entertainment in a relaxed atmosphere. Don't miss out on this exclusive networking and branding opportunity. Dinner entitlements include:

#### Exhibition

- 50% discount for one raw space or exhibition stand (3m x 3m with exhibition entitlements).

#### Registration

- Two (2) complimentary full delegate registrations.
- Two (2) additional tickets to the dinner.

#### Company branding and promotion

- Signage provided by your company to be displayed during the Conference Dinner.
- Your company logo on the conference website, including a hyperlink to your company's website.
- Company logo printed on dinner menus.
- One (1) full-page colour advertisement in the final conference program.

- Opportunity to present a gift to delegates on dinner tables.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

#### Program involvement

- Opportunity for a senior representative to make a short presentation to dinner guests.
- Acknowledgement on conference marketing materials.

Additional opportunities to theme the dinner, provide entertainment or include a dinner speaker, are negotiable to make this evening memorable and special.

Please discuss this with Event Management.

## Welcome Reception



**SOLD**

Officially welcome participants to the conference and give delegates a chance to network and socialise after Day One of the conference.

Entitlements include:

### Exhibition

- 50% discount for one raw space or exhibition stand (3m x 3m with exhibition entitlements).

### Registration

- Two (2) complimentary full delegate registrations.
- Five (5) additional complimentary welcome reception tickets.

### Company branding and promotion

- Signage provided by your company to be displayed during the Welcome Reception.
- Your company logo on the conference website, including a company profile and hyperlink to your company's website.
- Your company logo on conference marketing materials.
- Opportunity to present a branded gift to delegates.

## Networking Hour

**A\$6,600**

Exclusive opportunity

This hour of power will provide an exclusive opportunity for delegates to network and socialise amongst the exhibition.

Entitlements include:

### Registration

- One (1) complimentary full delegate registration.
- Two (2) additional tickets to the networking hour.

### Company branding and promotion

- Signage provided by your company to be displayed during the Networking Hour.
- Opportunity to present a branded gift to delegates.
- Your company logo on the conference website, including a

link to your company's website.

- Acknowledgment on conference marketing materials.
- Company logo and acknowledgement in the conference program.
- Company logo on program PowerPoint slides throughout the conference.
- One (1) piece of promotional literature in each delegate.

## Lunch Sponsor

**A\$3,300**

Three (3) opportunities

**1 SOLD**



**1 REMAINING**

This is an ideal opportunity for you to provide hospitality to all conference delegates.

**SOLD - Day 1 - Wednesday 29 August**

**SOLD - Day 2 - Thursday 30 August**

Day 3 - Friday 31 August

### Registration

- One (1) complimentary full delegate registration.
- Two (2) guest tickets to the sponsored lunch.

### Company branding and promotion

- Signage provided by your company to be displayed during the sponsored lunch break.

- Your company logo on the conference website, including a company profile and link to your company's website.

- Your company logo on conference marketing materials.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

### Program involvement

- Verbal acknowledgement as the lunch sponsor by the session chair at the session prior to and after the nominated lunch.

## Coffee Cart



**SOLD**

Be responsible for fuelling conference delegates over the three-day program. This opportunity is an excellent way to promote your organisation.

Entitlements include:

### Registration

- One (1) full delegate conference registration including tickets to all social functions.

### Company branding and promotion

- Company branding on the front of coffee machine and on all sponsor supplied cups.

- Opportunity to provide a pull-up banner to sit beside the machine.
- Your company logo on the conference website, including a link to your company's website.

## Delprat Lecture Networking Drinks

**A\$2,200**

Exclusive opportunity

Entitlements include:

- Opportunity to provide a pull up banner for display during the seminar and networking drinks.
- Your company logo on Brisbane Lecture marketing materials including website, flyer and promotional emails.
- Acknowledgement of sponsorship during the Delprat lecture.

- One (1) piece of promotional literature to be included in each Mill Operators' Conference delegate satchel (excluding note pads and pens).

## Conference Satchel

**A\$6,600**

Exclusive opportunity

All delegates will receive a satchel upon registration with your company name branded alongside the AusIMM logo and conference name.

Entitlements include:

### Registration

- One (1) full delegate registration, including tickets to all social functions.

### Company branding and promotion

- Your company logo printed on conference satchels.
- Your company logo on the conference website, including a link to your company's website.

- Your company logo on conference marketing materials.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

## Conference Shirt



**SOLD**

This is your opportunity to ensure your logo is associated with the

conference for the lifetime of the t-shirt. Entitlements include:

### Registration

- One (1) full delegate registration, including tickets to all social functions.

### Company branding and promotion

- Your company logo printed on the conference t-shirt.

- Your company logo on the conference website including a hyperlink to your company's website.
- Acknowledgment on conference marketing materials.
- Company logo and acknowledgement in the conference program.
- Company logo on program PowerPoint slides throughout the conference.

## Conference Name Badge and Lanyard



**SOLD**

Delegates will receive a conference name badge to be worn for the duration of the conference. Have your branding on each name badge – the only opportunity to be visible at all times.

### Registration

- One (1) complimentary full delegate registration.

### Name badge and lanyard

- Exclusive naming rights and branding of the conference name badges and lanyards.

### Company branding and promotion

- Your company logo on the 14th AusIMM Mill Operators' Conference website, including a hyperlink to your company's website.

- Acknowledgment on conference marketing materials.
- Company logo and acknowledgement in the conference program.
- Company logo on program PowerPoint slides throughout the conference.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

## Participants List



**SOLD**

The participant list is one of the most useful items for a conference. Frequently referred to by participants, sponsors and exhibitors

during and after the conference. The list will contain contact details of participants, sponsors and exhibitors.

Entitlements include:

### Registration

- One(1) complimentary full delegate registration.

### Company branding and promotion

- Your company logo on the conference participant list, which every conference participant receives.

- Your company logo on the conference website and link to your company's website.
- Your company logo on conference marketing materials.
- One (1) piece of promotional literature in each delegate satchel

## Note Pads and Pens

### At Cost

Exclusive opportunity



**SOLD**

Have your branded stationery available for all delegates to use during the conference. Your pads and pens will be inserted into all delegate satchels and will also be available for delegate use at the registration desk.

### Note Pads and Pens

- Inclusion of your company branded note pads and pens into delegate satchels (to be provided by sponsor).
- Use of your company's pads and pens at the conference registration desk available for delegates use.

### Company branding and promotion

- Your company logo on the 14th AusIMM Mill Operators' Conference website including a hyperlink to your company's website.
- Acknowledgment on conference marketing materials.
- Company logo and acknowledgement in the conference program.
- Company logo on program PowerPoint slides throughout the conference.

*Note pads and pens to be supplied by the sponsor. Quantities and delivery details to be provided by Event Management.*

## Satchel Insert

**A\$1,100**

Unlimited opportunity

We invite you to include an insert into the conference satchels. This may be in the form of a corporate flyer or gift.

*Please note that providing a satchel insert only will not entitle you to be listed as a sponsor of this event.*

### Inclusions

- » One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

# Exhibition Opportunities

The conference program has been designed to maximise the opportunity for delegates to visit the exhibition. All refreshment breaks will be located within the exhibition area, providing exhibitors with the maximum opportunity to showcase their products and interact with delegates.

## Exhibition Package

**A\$ 4,400**

### Limited opportunities

Included in each 3m x 3m booth are the following:

#### Walls

- Polished aluminium frame with colour melamine infill panels.

#### Fascia

- All open aisle frontages will have a fascia sign consisting of one company name and stand number. Computer cut vinyl and standard lettering.

#### Lighting

- Two (2) track spotlights per 9sqm (lights are mounted on the inside of the front fascia).

#### Power

- One (1) single power point per stand, regardless of size.

#### Additional inclusion:

- One (1) complimentary delegate registration including attendance to all social functions.
- Your company's logo on the conference website, including a link to your company's website.
- Acknowledgment on conference marketing materials.

### Additional Equipment

Additional equipment can be ordered through the exhibition contractor. Upon booking, your details will be forwarded to the exhibition company and they will contact you directly.

### Coffee breaks / Lunches / Networking hour

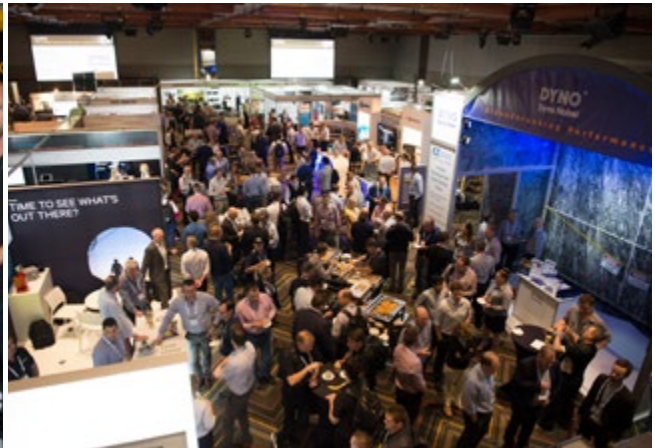
All coffee breaks, lunches, the Welcome Reception and Networking Hour will be served throughout the exhibition area.

### Floor Plan

A preliminary floor plan is provided for ease of reference and to select your preferred site. Detailed exhibitor briefing notes will be provided in July 2018.

*Booths will be allocated in order of receipt by The AusIMM*

# Exhibition Opportunities



## Exhibition Opening Hours

### Tuesday 28 August 2018

2.00 pm – 6.00 pm Exhibitors move in  
4.00 pm – 6.00 pm Registration desk open

### Wednesday 29 August 2018

8.30 am – 5.30 pm Conference & Exhibition  
5.30 pm – 7.00 pm Welcome Reception

### Thursday 30 August 2018

8.30 am – 5.30 pm Conference & Exhibition  
5.30 pm – 6.30 pm Networking Hour  
7.00 pm for 7.30 pm Conference Dinner

### Friday 31 August 2018

9.00 am – 5.00 pm Conference  
9.00 am – 3.30 pm Exhibition  
3.30 pm – 6.00 pm Exhibitors dismantle & move out

## Additional Information

### Expo Hire Company Name

**Moreton Hire**  
Phone: 1300 360 424  
[www.moreton.net.au](http://www.moreton.net.au)

### Payment

All exhibitors are required to submit full payment with their booking. Please attach payment to your exhibition booking form.

### Cancellations

Cancellations must be in writing. Please refer to the attached 'Exhibition Terms and Conditions' and please note that no exceptions apply to these rules.

# Terms and conditions

## Terms and Conditions of Sponsorship and Exhibition Cancellation

Cancellations of sponsorship and/or exhibition must be by email only.

Refunds will apply as follows:

- More than six (6) months prior to the conference commencement date - 75% refund (less 25% administration fee).
- Six (6) - Three (3) months prior to the conference commencement date - 50% refund (less 50% administration fee)
- Three months prior to the conference commencement date - NO refund.

**MO**  
MILLOPS 2018

**ADDRESS**

Ground Floor  
204 Lygon Street  
Carlton South  
Victoria 3053 Australia

**CONTACT**

Eliza Sanneman  
P : +61 3 9658 6105  
E : esanneman@ausimm.com

**WEBSITE**

[millooperators.ausimm.com](http://millooperators.ausimm.com)





# BOOKING FORM

**PERSONAL DETAILS - person/s responsible for sponsorship liaison**

Title (please indicate ✓)      Prof      Dr      Mr      Mrs      Miss      Ms  
 First Name ..... Last Name .....  
 Organisation .....  
 Position .....  
 Address ..... City .....  
 State ..... Post Code ..... Country .....  
 Email .....  
 Telephone ..... Mobile ..... Website .....

**SPONSORSHIP - please select a level of sponsorship: (please indicate ✓) All prices include GST.**

- |                             |                                |                           |
|-----------------------------|--------------------------------|---------------------------|
| Conference Dinner A\$15 400 | Silver Sponsorship A\$12 100   | Networking Hour A\$6600   |
| Conference Satchel A\$6600  | Exhibition Booth A\$4400       | Technical Session A\$4400 |
| Lunch Sponsor A\$3300       | Delprat Lecture Drinks A\$2200 | Satchel Insert A\$1100    |

**PAYMENT & COMPANY LOGO (IN JPG & EPS FORMAT) MUST BE RECIEVED WITH YOUR COMPLETED FORM**

Sponsorship Total	\$ .....	
Exhibition Total - A\$4400 per booth	\$ .....	1st preference of location .....
Total	\$ .....	2nd preference of location .....

**METHOD OF PAYMENT**

**(Note: All sponsorship and exhibition bookings must include payment with this form)**

Crossed cheque made payable to The Australasian Institute of Mining and Metallurgy  
 Visa                      Mastercard                      American Express                      Diners Card

**Please include account-mailing address for Amex amounts over \$1000.**

.....  
 .....

Card No: .....      Expiry Date: ..... / .....      CVN: .....  
 Signature: .....      Cardholder's name: .....

Please return completed form to Event Management:  
 Eliza Sanneman, Team Leader, Senior Coordinator, Events  
 PO Box 660, Carlton South, Victoria, Australia 3053 | ABN 59 836 002 494  
 Telephone: +61 3 9658 6105 | Email: esanneman@ausimm.com.au

