



MO
MILLOPS

MILL OPERATORS CONFERENCE 2020

Exhibition Opportunities

Brisbane
9-11 SEPTEMBER 2020

#millops2020



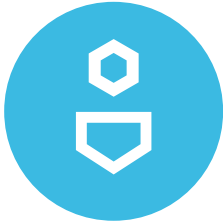
AusIMM

milloperators.ausimm.com

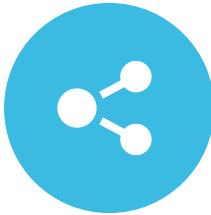


Our reach

AusIMM is the Trusted Voice of resources professionals, representing practitioners from all backgrounds, supported by a global network of branches and societies. AusIMM's reach includes:



13,000
ACTIVE MEMBERS



15,000+
SOCIAL MEDIA FOLLOWING



32,000+
ENGAGED EMAIL RECIPIENTS



30,000+
WEBSITE VIEWS
PER MONTH



10,000
BULLETIN MAGAZINES
CIRCULATED BI-MONTHLY



Why attend?



Align

Your brand with the trusted voice of professionals in the resources sector



Increase

Your organisation's brand visibility



Build

Strategic relationships



Influence

1000's of resources professionals



Develop

Relationships with key decision makers



Launch

New services or products to a relevant audience



Discover

New business opportunities



Network

With industry colleagues

Exhibition opportunities

Exhibition Lounge

\$12,000

Exclusive

The Exhibition Lounge is one of the focal points of the conference exhibition. The Lounge is a great place for delegates to network, relax and provide a unique space to do business. The package includes basic furniture, but any additional requirements is provided at the sponsor's expense.

Registration

- Two (2) complimentary full conference registrations, including tickets to all social functions

Lounge inclusions

- 6m x 9m networking lounge space in a prime position on the exhibition floor
- Middle Structure including greenery, clad signage, 2 x High Bars, 10 x Stools, Pendants
- Signage print around the edges of the lounge as well as on the middle structure
- Furniture including 8 x single lounges, 4 x coffee/side tables, 4 x artificial plants in pots, furniture in middle structure

Company Branding and Promotion

- Recognition as the Exhibition Lounge Sponsor at the conference with your company name and logo on all conference materials, including relevant promotional material, the conference program, and the conference website, which includes a hyperlink to your homepage.
- One (1) promotional PDF flyer in the eSatchel on the conference app.





Exhibition Booth

Single exhibition booth (3m x 3m)

Limited opportunities

\$4,400

Double exhibition booth (3m x 6m)

Limited opportunities

\$8,500

Double exhibition booth space only (3m x 6m)

Limited opportunities

\$7,700

The conference program has been designed to maximise the opportunity for delegates to visit the exhibition. All refreshment breaks, lunches and the networking functions are located within the exhibition area, providing you with the maximum opportunity to showcase your products and interact with delegates.

Booth

You are provided one (1) booth as follows:

- 3m x 3m frame lock exhibition booth.

- Company name on the front fascia panel.
- Fascia name board sign on all open sides.
- 1 x 4-amp general purpose outlet.
- 2 x 150 Watt spotlights.

Additional inclusions:

- One (1) complimentary delegate registration per 9sqm, including tickets to all social functions.
- Your company's logo on the Mill Ops 2020 website, including a link to your company's website.

Additional equipment:

Additional equipment can be ordered through the exhibition contractor. Upon booking, your details will be forwarded to the exhibition company, and they will contact you directly.

Floor Plan

A preliminary floor plan and detailed exhibitor briefing notes will be provided closer to the event.

Booths will be allocated in order of receipt by the AusIMM and payment must be received in full to secure your booth placement.

Exhibition Floorplan



Terms and conditions

1. The Australasian Institute of Mining and Metallurgy will hereafter be referred to as 'the organisers'.
2. Charges will be based on the sponsor as shown in the brochure and will include the total package shown in the brochure, or as may be amended unless items are excluded as will be shown in the contract.
3. No sponsor shall erect any sign, stand, wall or obstruction, which in the opinion of the organisers interferes with an adjoining sponsor.
4. Sponsors will comply with the rules and regulations stipulated by the organisers, the Health Department and the Metropolitan Fire Brigade and with all relevant state and Commonwealth Acts.
5. The sponsor will not damage any walls or floors or ceiling of the exhibition area in which her/his stand is located or by nails, screws, oil, paint or any other cause whatsoever.
6. Storage: Storage of any products or materials (including packaging) is the responsibility of the sponsor. The organiser is not responsible for providing storage space at the venue.
7. Sponsors liabilities: Every sponsor hereby accepts liability for all acts or omissions of him/herself, her/his servants, contractors, agents and visitors and undertakes to indemnify the organisers. To keep them indemnified against all liability in respect thereof and against all actions, suits, proceedings, claims, demands, costs and expenses whatsoever, which may be taken or made against the organisers or incurred or become payable by them arising out of the supply by the sponsor of samples of any kind whatsoever whether such samples be sold or given away free and including any legal costs and expenses and any compensation costs and disbursements paid by the organisers on the advice of counsel to compromise or settle any such claims. Notwithstanding the indemnity hereby given, the sponsor undertakes to arrange appropriate third party liability insurance.
8. Insurance liability: Neither the organisers nor the hall owners will be responsible for the safety of any exhibit or property of any sponsor, or any other person, for loss or damage of, or destruction to same, by theft or fire or any other cause whatsoever, or for any loss or damage whatsoever sustained by the sponsor by reason of any defect in the building caused by fire, storm, tempest, lightning, national emergency, war, labour disputes, strikes or lockouts, civil disturbances, explosion, inevitable accident, force majeure, or any other cause not within the control of the organisers or for any loss or damage occasioned, if by reason of happenings of any such event, the opening of the exhibition is prevented or postponed or delayed or abandoned, or the building becomes wholly or partially unavailable for the holding of the exhibition. The sponsor agrees and undertakes to insure in their full replacement value of the contents of her/his stand and all associated equipment and materials.
9. The sponsor is responsible for the safety of her/his products, displays and stands. During move-in or move-out period, material should be not left unattended at any time.
10. Sponsors may only conduct competitions or offer prizes with the permission of the organisers.
11. Sponsors' nametags will be issued to all sponsors and their staff; these are not transferable and must be worn at all times during the show. The organisers reserve the right to charge any offender of transferring name tags, an additional full registration fee.
12. **Cancellation of sponsorship:** Cancellations of sponsorship and/or table displays must be received in writing by email only.
13. **Refunds will apply as follows:**
 - More than six (6) months prior to the conference commencement date – 75% refund (less 25% administration fee).
 - Six (6) – Three (3) months prior to the conference commencement date – 50% refund (less 50% administration fee)
 - Three months prior to the conference commencement date – NO refund.
14. **Conduct of sponsors and representatives:**

Annoyance: The organisers reserve the right to stop any activity on the part of any sponsor that may annoy other sponsors or visitors. Business must be conducted only from the sponsor's own table display (where applicable) and under no circumstances may this be carried out from a gangway or elsewhere in the conference area.

Microphones and music: The use of microphones and music is permitted, but the volume must not be such as to cause any annoyance to other sponsors. The organisers reserve the right to prohibit their use if in the organiser's opinion any annoyance is being caused.

Gangways: Any encroachment upon gangways or passages shall be deemed to be a breach of contract and articles or goods found therein during the period of the exhibition may be removed by the organisers or their agents, and the organisers shall not be responsible for any loss thereto occasioned by such removal.

Dress standards: Supporters are to dress in a manner reflecting the delegates— business attire or very smart casual. Inappropriate footwear and dress, in the view of the organiser, will not be accepted. The organiser's decision is final.



BOOKING FORM

PERSONAL DETAILS - person/s responsible for sponsorship liaison

Title (please indicate ✓) Prof Dr Mr Mrs Miss Ms
 First Name Last Name
 Organisation
 Position
 Address City
 State Post Code Country
 Email
 Telephone Mobile Website

SPONSORSHIP - please select a level of sponsorship: (please indicate ✓) All prices include GST.

- | | | |
|-------------------------------|----------------------------|-----------------------------------|
| Platinum sponsorship \$30,000 | Welcome Reception \$15,000 | Technical session \$7,000 |
| Gold sponsorship \$22,000 | Lunch sponsor \$5,000 | Conference proceedings \$8,000 |
| Silver sponsorship \$18,000 | Coffee Cart \$7,500 | Conference app \$8,000 |
| Conference Dinner \$25,000 | Charging station \$6,500 | Name badge and lanyard \$9,500 |
| | Exhibition Lounge \$12,000 | Note pads and pens \$1,000 + Cost |

EXHIBITION - All prices include GST.

- Single exhibition booth A\$4,400 Double exhibition booth space only
 Double exhibition booth A\$8,500 A\$7,700
 Booth number preference 1. 2. 3. 4.

PAYMENT & COMPANY LOGO (IN HIGH RESOLUTION JPG & EPS PRINT FORMAT) MUST BE RECEIVED WITH YOUR COMPLETED FORM

Sponsorship Total \$
 Total \$

METHOD OF PAYMENT

(Note: All sponsorship and exhibition bookings must include payment with this form)

Crossed cheque made payable to The Australasian Institute of Mining and Metallurgy
 Visa Mastercard American Express Diners Card

Please include account-mailing address for Amex amounts over \$1000.

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Card No: Expiry Date: / CVN:
 Signature: Cardholder's name:

Please return completed form to Event Management:

AusIMM Conferences
 PO Box 660, Carlton South, Victoria, Australia 3053 | ABN 59 836 002 494
 Telephone: +61 3 9658 6120 | Email: conference@ausimm.com

